



PHASE I REGISTERED REPRESENTATIVE / ADVISOR ONBOARDING



KOVACK FINANCIAL NETWORK

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LICENSING CHECKLIST



Registered Representative/Advisor Name (First): _____ (M.I.): _____ (Last): _____

REQUIRED ITEMS

- Introduction Letter
- Pre-Hire Authorization Form
- Advisor Practice Profile
- Appointment for Kovack Financial Network Fingerprints
- Copies of Production (W2 or 1099)
- Licensing Fee Worksheet
- State Securities Fees
- RIA Registration Fees
- KSI and KAI Fee Schedule
- KSI Representative Agreement
- Advisor Agreement
- Upload Photo

NOTES

INTRODUCTION LETTER



Thank you for choosing Kovack Securities, Inc., (KSI) and/or Kovack Advisors, Inc., (KAI). Our goal is to be one of the best and most forward thinking, pro-active broker-dealers within the securities industry. We hope you share that same vision for YOUR practice, and we look forward to helping your business grow.

This Onboarding Package is designed to be user friendly in an interactive (Easy Fill) format. Be sure to ask your Branch Development Consultant or Transition Coordinator for help if you encounter any problems when using this function.

To complete the Onboarding Package, simply type your information in the appropriate boxes and/or lines. After completing all sections, click on the Print button/tab on your computer and sign in the appropriate areas. This document can also be found online at: www.joinfn.com.

If you prefer, the Onboarding Package can be printed and completed by hand. Payment for FINRA and state registration fees must also be submitted.

In addition to completing the Onboarding Package, you'll need to schedule an appointment for electronic fingerprints. Your Transition Coordinator will provide you information on appointment scheduling.

We look forward to a swift and efficient transition for you and your clients.

PRACTICE PROFILE



Registered Representative/Advisor Name (First): _____ (M.I.): _____ (Last): _____

In your own words, please provide us with a brief overview of the type of business you have conducted during the past three years. This information will be used by the KSI/KAI Due Diligence Committee to have a working knowledge of your practice. To ensure a smooth transition, please provide us with product mix, volume of trading activity, and outside (other than securities) business below. Our goal is to help Registered Representatives/Advisors transition their practice to our firm as quickly and efficiently as possible.

MY FINANCIAL SERVICES PRACTICE CONSISTS OF:

PRACTICE PROFILE



PERSONAL

Name (First): _____ (M.I.): _____ (Last): _____

Nickname: _____ Preferred Contact Number: _____

SSN: _____ Birth Date: _____ mm/dd/yyyy CRD Number: _____

Personal Email Address: _____ Mobile Phone: _____

OFFICE

Company Name: _____ Job Title: _____

Business Address: _____

City: _____ State: _____ Zip: _____

Business Email Address: _____ Business Phone: _____

Website: _____ Business Fax Number: _____

Number of Branch Offices (if applicable): _____ Years as an Advisor: _____

Assistant's Name: _____ Assistant's Phone: _____

Number of Reps: _____ Number of Assistants: Registered: _____ Non-Registered: _____

Referred by: _____ Current Firm: _____

HOME/PERSONAL INFORMATION

Spouse's Name (First): _____ (M.I.): _____ (Last): _____

Birth Date: _____ mm/dd/yyyy

Child(ren)'s Name(s): _____ Child(ren)'s Name(s): _____

Birth Date: _____ mm/dd/yyyy Birth Date: _____ mm/dd/yyyy

College Attended: _____ Degrees: _____

Licenses 6 7 10 11 17 22 24 26 27
 28 42 52 53 63 65 66 99 215

Other: _____

Favorite Sports Team: _____ Favorite Movie: _____

Hobbies: _____ Place You Would Like to Visit: _____

Favorite Color: _____ Favorite Type of Food: _____

Favorite Music Type and Artist: _____

PRACTICE PROFILE



Brokerage: What brokerage platform are you currently using? NFS: _____ IWS: _____ Pershing: _____ Other: _____

Total AUM of both Commission and Advisory Business Combined: \$ _____

Last Quarter GDC: \$ _____ T-12 GDC: \$ _____ YTD GDC: \$ _____

PRODUCTION / PAYOUTS

I expect to produce in the range of \$ _____ and \$ _____ in gross broker-dealer commission (production) with KSI over the next 12 months.

Attach copies of proof of securities production for the current YTD and previous calendar year (YTD production run, W2 or 1099).

Please indicate your current Payout Percentage with securities firm(s): _____%

COMMISSION BUSINESS		ADVISORY (RIA) BUSINESS	
Clearing Firm (NFS/Pershing)		Clearing Firm (NFS/Pershing/IWS)	
% of TOTAL Business	%	% of TOTAL Business	%
Total COMM Bus AUM	\$	Total ADVISORY Bus AUM	\$
COMMISSION—BROKERAGE		ADVISORY (RIA—BROKERAGE)	
% of Brokerage Comm AUM	%	% of Brokerage Advisory AUM	%
NUMBER OF ACCOUNTS:		NUMBER OF ACCOUNTS:	
• Qualified Accts	#	• Rep Directed	#
• Non-Qualified Accts	#	• Third Party Managers	#
		• Type of Business	Manager:
Type of Products: Equities/Fixed Income			
Options/EFTs/MF/REIT/VA		Other:	
Cash Balance	\$		
Margin Balance	\$		
COMMISSION—DIRECT BUS		ADVISORY (RIA)—DIRECT BUS	
% of Direct Bus Comm AUM	%	% of Direct Bus Advisory AUM	%
NUMBER OF ACCOUNTS:		NUMBER OF ACCOUNTS:	
• EIA/Fixed Annuities Accts	#	• RIA Tamp Accts	#
• Variable Annuities Accts	#	• Carriers	Name(s):
• Variable Life Accts			
• % of 1035s	%		
• Mutual Funds Accts	#	• Alternative Invest Accts	#
• 529 Accts	#		
• Defined Benefit and 401(k)	#	• Carriers and Products	Name(s):
• Alternative Investments	#		
• Carriers and Products	Names:		
• Direct or Brokerage		• Choice Variable Annuities	#
• Change of Broker Dealer	#	• Defined Benefit and 401(k)	#

Please list any information regarding Consulting or other Fee Business: _____

ACCOUNTS FOR NON-US CITIZENS

Percentage of accounts held by Non-US Citizens and US Citizens living abroad: _____%

INDEPENDENT RIA

Do you have an Independent RIA (State or SEC)? Yes No

If yes, in what states do you conduct RIA business? _____

OUTSIDE BUSINESS ACTIVITIES

Do you have any Outside Business Activities (OBAs)?

An OBA is an activity where a Registered Representative serves as an employee, independent contractor, sole proprietor, officer, director or partner OR is compensated, or has the reasonable expectation of compensation. OBAs can include some charitable, non-profit positions, such as serving as a Director. In addition, your "Doing Business As Name" (DBA) is considered to be an OBA.

Please list your Outside Business Activities:

OBA Name 1: _____

OBA Name 2: _____

OBA Name 3: _____

OBA Name 4: _____

APPOINTMENT FOR KFN FINGERPRINTS



We are happy to announce that Kovack Financial Network has contracted with a company that will do electronic fingerprints for FINRA. The instructions to schedule a fingerprinting appointment are listed below.

1. When it is time for a representative or sales assistant to be fingerprinted, log onto www.brokerFP.com to schedule your appointment.
2. Provide the following access code, which you will input on the website to gain access to the online scheduling tool:

FPKovackAP

Billing Code-1234

PLEASE NOTE THE ACCESS CODE IS CASE SENSITIVE.

3. You will create a secure username/password and enter the system. You will provide your contact and demographic info. The information requested on the scheduling site is the information required by the FBI in order to process the criminal search. This is the same information required to be completed by the representative on "the old" ink hard cards.
4. From this point forward the website will prompt you for the required information to find a local collection facility and schedule an appointment. Instructions, directions, maps, and photos will all be provided directly online.
5. If you have any issues or questions, you may contact their customer service team at customerservice@fieldprint.com or phone (800) 799-1067. You may also contact Debbie Eppolito in Transitions at (954) 670-8703 or at deppolito@kfn.com with any questions or problems that you might have when scheduling your appointments.

LICENSING FEE WORKSHEET



Registered Representative/Advisor Name (First): _____ (M.I.): _____ (Last): _____

1. FINRA Charges

Fees which apply to all Registered Representatives/Advisors

FINRA Registration Fee and Fingerprint Processing Fee \$ 220.00

FINRA Mandatory E-Mail Registration and Cybersecurity Bundle Fee: **\$30/month for each E-mail Account** \$ 30.00

Please note that you are required to have at least one E-mail Account

2. State Securities Fee Total

See State Securities Registration Fees

Check **Selected States** and Total the Fees..... \$ _____

AK AL AR AZ CA CO CT DC DE FL GA HI IA ID IL IN KS KY LA MA MD ME MI MN MO MS
MT NC ND NE NH NJ NM NV NY OH OK OR PA PR RI SC SD TN TX UT VA VI VT WA WI WV WY

3. KAI RIA Registration Fee (\$85.00)

Other State RIA Registration Fees May Apply

Check **Selected States** and Total the Fees..... \$ _____

AK AL AR AZ CA CO CT DC DE FL GA HI IA ID IL IN KS KY LA MA MD ME MI MN MO MS
MT NC ND NE NH NJ NM NV NY OH OK OR PA PR RI SC SD TN TX UT VA VI VT WA WI WV WY

4. Registered Branch Office Fee

Ask your Recruiter which is applicable to your office

Yes—FINRA Mandatory Branch Office Fee \$ 250.00

If your Office is located in AK, AR, CT, FL, IL, ME, NV, RI, VI, VT, WI, WV

then an additional state fee is applied, per the State Securities Fee Schedule \$ _____

5. Puerto Rico OSJ Surcharge—Applicable to PR Reps (\$150/month) \$ _____

6. "Yes" Answer(s) on Your Form U-4 Disclosure Questions?

If so, then FINRA imposes an additional charge. Add **\$110 for each "Yes"** answer \$ _____

7. Outside Business Activities (OBAs)

\$100 per non-securities related Outside Business Activity \$ _____

8. Social Media Fee

Facebook: \$20.00/month | LinkedIn Business (DBA) Profile: \$20.00/month

YouTube: \$50.00/month (No charge for LinkedIn Personal Professional Profile/Twitter) \$ _____

9. Technology Fee (\$50/month)

Please select from the following: NFS Wealthscape Pershing Net X360 \$ _____

11. Tracker BI Fee (Monthly) \$ 25.00

12. Laptop Encryption Fee (\$160 Installation)

If you use a laptop for business purposes it must be encrypted with Symantec PGP Encryption software..... \$ _____

13. Exams

If sitting for a FINRA exam, add the following \$ _____

Contact Licensing/Registration Department for applicable fee.

14. Errors and Omissions / Fidelity Bond Coverage (First Month's Premium) \$ 395.00

Registered Sales Assistants (\$500/year)

TOTAL DUE: Please make your check payable to Kovack Securities, Inc. \$ _____

These fees are due at the time of registration unless prior arrangements have been made with your Recruiter. The above fees are subject to change without notice.

STATE SECURITIES REGISTRATION FEES



State	Initial Fee	Transfer Fee	Renewal Fee	Initial Branch Office Fee	Branch Renewal Fee
AK	75.00	75.00	75.00	75.00	75.00
AL	70.00	70.00	70.00		
AR	75.00	75.00	75.00	50.00	50.00
AZ	45.00	45.00	45.00		
CA	25.00	25.00	35.00		
CO	20.00	0.00	20.00		
CT	125.00	100.00	125.00	125.00	0.00
DC	45.00	45.00	45.00		
DE	65.00	65.00	65.00		
FL	50.00	50.00	50.00	100.00	100.00
GA	55.00	35.00	45.00		
HI	50.00	50.00	50.00		
IA	40.00	40.00	40.00		
ID	50.00	50.00	50.00		
IL	150.00	150.00	150.00	20.00	20.00
IN	25.00	25.00	25.00		
KS	30.00	30.00	30.00		
KY	50.00	50.00	50.00		
LA	60.00	60.00	60.00		
MA	75.00	75.00	75.00		
MD	50.00	50.00	50.00		
ME	50.00	50.00	25.00	50.00	30.00
MI	65.00	65.00	65.00		
MN	65.00	25.00	65.00		
MO	50.00	50.00	50.00		
MS	50.00	50.00	50.00		
MT	100.00	100.00	100.00		
NC	125.00	125.00	125.00		
ND	60.00	60.00	60.00		
NE	40.00	40.00	40.00		
NH	130.00	130.00	100.00		
NJ	125.00	125.00	125.00		
NM	50.00	50.00	50.00		
NV	125.00	125.00	125.00	100.00	100.00
NY	70.00	60.00	37.00		
OH	60.00	60.00	60.00		
OK	50.00	50.00	50.00		
OR	60.00	60.00	60.00		
PA	135.00	135.00	120.00		
PR	150.00	150.00	150.00		
RI	100.00	100.00	100.00	100.00	100.00
SC	110.00	110.00	110.00		
SD	125.00	125.00	125.00		
TN	50.00	50.00	50.00		
TX	35.00	35.00	20.00		
UT	40.00	40.00	40.00		
VA	40.00	40.00	40.00		
VI	50.00	50.00	50.00	100.00	100.00
VT	120.00	120.00	120.00	120.00	120.00
WA	50.00	25.00	30.00		
WI	80.00	80.00	80.00	80.00	80.00
WV	96.00	96.00	78.00	60.00	60.00
WY	45.00	45.00	45.00		

* Note: All State Fees and Requirements are subject to change without notice.

STATE RIA REGISTRATION FEES



State	Initial Fee	Transfer Fee	Renewal Fee
AK	75.00	75.00	75.00
AL	70.00	70.00	70.00
AR	75.00	75.00	75.00
AZ	40.00	40.00	40.00
CA	25.00	25.00	35.00
CO	20.00	0.00	20.00
CT	125.00	100.00	125.00
DC	45.00	45.00	45.00
DE	65.00	65.00	65.00
FL	50.00	50.00	50.00
GA	255.00	55.00	105.00
HI	50.00	50.00	50.00
IA	30.00	30.00	30.00
ID	30.00	30.00	30.00
IL	150.00	150.00	150.00
IN	25.00	25.00	25.00
KS	30.00	30.00	30.00
KY	50.00	50.00	50.00
LA	0.00	0.00	0.00
MA	50.00	50.00	50.00
MD	50.00	50.00	50.00
ME	50.00	50.00	25.00
MI	65.00	65.00	65.00
MN	50.00	0.00	50.00
MO	50.00	50.00	50.00
MS	50.00	50.00	50.00
MT	100.00	100.00	100.00
NC	75.00	75.00	75.00
ND	50.00	50.00	50.00
NE	40.00	40.00	40.00
NH	130.00	130.00	100.00
NJ	130.00	130.00	130.00
NM	50.00	50.00	50.00
NV	110.00	110.00	110.00
NY	200.00	200.00	200.00
OH	35.00	35.00	35.00
OK	50.00	50.00	50.00
OR	50.00	50.00	50.00
PA	135.00	135.00	120.00
PR	150.00	150.00	150.00
RI	60.00	60.00	60.00
SC	55.00	55.00	55.00
SD	50.00	50.00	50.00
TN	50.00	50.00	50.00
TX	35.00	35.00	20.00
UT	30.00	30.00	30.00
VA	40.00	40.00	40.00
VI	50.00	50.00	50.00
VT	80.00	80.00	80.00
WA	50.00	25.00	30.00
WI	80.00	80.00	80.00
WV	105.00	105.00	87.00
WY	45.00	45.00	45.00

Note: Investment Advisor Representatives must hold the Series 65 or Series 66, or have held it within no less than the last two years.

2024 KSI / KAI FEE SCHEDULES



The following Fee Schedule outlines the current fees which are associated with your licenses at KSI and Kovack Advisors. The fees are divided into three categories: FINRA/SEC Fees, State Fees, and KSI/KAI related expenses. As such, they are itemized for you below:

FINRA FEES		\$ Amount	Fee Occurs	
FINRA Fingerprint Processing Fee		\$ 45.00	Upon registering w/KSI	
FINRA Initial Registration, Transfer, or Annual Renewal Fee		\$ 220.00	Every year in December	
Annual Regulatory Assessment Fee		\$ 930.00	Every year	
FINRA Mandatory E-Mail Registration and Cybersecurity Bundle Fee <i>(For each E-mail account)</i>		\$ 30.00	Monthly	
FINRA Branch Office Initial/Renewal Fee <i>(*Plus any applicable state charges as noted below)</i>		\$ 250.00 minimum*	Every year in December	
FINRA Termination Fee		\$ 150.00		
		Initial Branch Fee	Branch Renewal Fee	
PLUS: If your office is located in one of the following states, an additional State Fee applies as listed:	Alaska	\$ 75.00	\$ 75.00	Every year in December
	Arkansas	\$ 50.00	\$ 50.00	Every year in December
	Connecticut	\$ 125.00	\$ 0.00	Every year in December
	Florida	\$ 100.00	\$ 100.00	Every year in December
	Illinois	\$ 20.00	\$ 20.00	Every year in December
	Maine	\$ 50.00	\$ 30.00	Every year in December
	Nevada	\$ 100.00	\$ 100.00	Every year in December
	Rhode Island	\$ 100.00	\$ 100.00	Every year in December
	Vermont	\$ 120.00	\$ 120.00	Every year in December
	Virgin Islands	\$ 100.00	\$ 100.00	Every year in December
	West Virginia	\$ 60.00	\$ 60.00	Every year in December
Wisconsin	\$ 80.00	\$ 80.00	Every year in December	

SEC FEES	\$ Amount	Fee Occurs
SEC Annual Renewal Fee: <i>For all Registered Investment Advisor Reps.</i>	\$ 85.00	Every year in December
State Securities Fees: <i>Varies by State. See the State Securities Fee Schedule.</i>		Every year in December
State Registered Investment Advisor (RIA) Fees: <i>Varies by State. See the State RIA Fee Schedule.</i>		Every year in December

KOVACK SECURITIES AND KOVACK ADVISORS ANNUAL EXPENSES	\$ Amount	Fee Occurs
Kovack Securities Annual Renewal Fee	\$ 95.00	Every year in December
Firm Element Continuing Education (C/E)	\$ 165.00	Every year in December
FINRA Required Annual Compliance Branch Audit—One Rep Office	\$ 500.00	At the time audit is conducted
FINRA Required Annual Compliance Branch Audit—Multiple Rep Office	\$ 750.00	At the time audit is conducted
FINRA Required Online Annual Compliance Meeting <i>(This fee is waived if you attend the annual KSI Conference)</i>	\$ 200.00	At the time meeting occurs

2024 KSI / KAI FEE SCHEDULES



KOVACK SECURITIES AND KOVACK ADVISORS EXPENSES		\$ Amount	Fee Occurs
Errors & Omissions Insurance (E&O) / Fidelity Bond Coverage	Registered Representatives	\$ 395.00	Monthly
Errors & Omissions Insurance (E&O)	Sales Assistants	\$ 500.00	Yearly
Kovack Sign		\$ 22.00	Upon request
SIPC Sign		\$ 10.00	Upon request
U4 Disclosure Fee		\$ 110.00	Per disclosure
Outside Business Activities	(Fixed Ins. and DBAs not included)	\$ 100.00	Upon registration with KSI
Firm Element CE		\$ 165.00	Per U4 reportable OBA
Annual Compliance Meeting		\$ 200.00	Every year in November
Annual Compliance Branch Audit	One Rep Office	\$ 500.00	At the time of meeting
Annual Compliance Branch Audit	Multiple Rep Office	\$ 750.00	At the time audit is conducted
Laptop Encryption Fee	Per Device	\$ 160.00	Initially
		\$ 5.00	Monthly
Text Message Archiving		\$ 25.00	Monthly
Social Media Fees			
• Facebook		\$ 20.00	Monthly
• LinkedIn Business (DBA) Profile		\$ 20.00	Monthly
• YouTube		\$ 50.00	Monthly
Bounced Check or Rejected EFT Debit		\$ 35.00	Per occurrence
Wealthscape or NetX360 Technology Fee		\$ 50.00	Monthly
PortfolioOne (Albridge) Fees	Basic Light Version	\$ 75.00	Monthly
	Enhanced Premium Version	\$ 150.00	Monthly
Tracker BI Fee	Registered Representatives	\$ 25.00	Monthly

ADVANCES ON COMMISSIONS	Advance Amount	Fee Charged
	Under \$3k	Flat rate fee of \$150
	\$3k and higher	Greater of \$150 or 5% of the requested advance

FINRA EXAM FEES				
	Series 6:	\$ 155.00	Series 63:	\$ 147.00
	Series 7:	\$ 380.00	Series 65:	\$ 187.00
	Series 24:	\$ 175.00	Series 66:	\$ 177.00
	Series 26:	\$ 150.00	Series 99:	\$ 140.00
	Series 27:	\$ 175.00		

KSI REPRESENTATIVE AGREEMENT



To Kovack Securities, Inc.:

It is my desire to qualify as a Registered Representative ("Representative") of Kovack Securities, Inc., (hereinafter referred to as "KSI") and, for purpose of so qualifying, I agree as follows:

1. SERVICE

To serve as a Representative of KSI at the level designated and perform those functions, duties and responsibilities as set forth in this Agreement and Addendum I, which is incorporated herein as if fully set forth. I understand that in the performance of my duties and responsibilities as a Representative of KSI, I will be supervised as designated by KSI.

Upon receipt of the General Clearance Notice from KSI, to offer and distribute the financial programs, products and services of KSI at my sole risk and expense as an independent contractor and not as an employee, free to exercise my own judgment as to the time, place and manner (subject to the compliance requirements set forth herein below) of performing the services authorized by this Agreement.

2. COMPLIANCE

To comply with all applicable laws and regulations of federal and state governmental and regulatory agencies, including, but not limited to, the Rules of Fair Practice of the Financial Industry Regulatory Authority (hereinafter "FINRA").

To comply with all rules, regulations, policies and procedures established from time to time by KSI. I understand that violation of any rule or procedure of KSI or this Agreement may at KSI's discretion subject me to disciplinary action which may include a fine, suspension, termination or any combination thereof. Additionally, I hereby acknowledge receipt of KSI's Written Supervisory Procedures Manual.

To subscribe for and pay any and all fees and charges, to include a monthly service fee and any charges applicable to an errors and omissions liability policy, as required by KSI.

That for so long as I remain a Representative of KSI, I will not conduct or engage in any securities business, in any capacity, through or on behalf of any entity other than KSI, except in accordance with the published policies and procedures of KSI. In the event that I wish to engage in any activity or business other than securities offered through KSI, I will immediately notify KSI in writing and obtain KSI written approval prior to engaging in such other activities or business. Furthermore, while engaging in outside business activities, I will disclose to all clients and potential clients that such outside activities are outside the scope of my relationship with KSI and that I am not acting as a representative or agent of KSI.

In the event that I or any Representative I supervise, fail to comply with the policies and procedures established by KSI or the provisions of applicable federal or state laws or regulations, KSI shall have the option, in its sole discretion and in addition to any other remedies it may have for violation of this Agreement, to assess against me as administrative charges, fines, and other amounts as deemed necessary and/or appropriate.

I recognize the highly regulated nature of the securities business. In this regard, I agree to make immediately available to KSI upon request for inspection and copying all of my books and records, including but not limited to documentation and materials related, directly or indirectly, to my outside business activities. To that end, I also understand that KSI may, at its discretion, conduct unannounced examinations and audits of my books and records and other documentation and materials related thereto.

3. CUSTOMER FAILS

To be liable and fully responsible for any loss which KSI sustains as a result of any transaction entered into involving a customer or customer account which is under my control or supervision or listed under my Representative Number at the time of the transaction which caused the loss, and I will immediately indemnify KSI for any and all losses, expenses, damages, claims or liabilities relating thereto.

4. ARBITRATION

I agree that in connection with any dispute or controversy whatsoever between myself and KSI, or between myself and any other Representative of KSI, I will submit such dispute to binding arbitration pursuant to the Rules of FINRA and its Code of Arbitration Procedures; PROVIDED HOWEVER, that in the case of any dispute between myself and another Representative of KSI, I shall first seek to resolve such dispute with the assistance of KSI's Management.

The decision and award of a majority of any arbitration panel shall be binding and final, and I agree that I will accept such decision and award as binding and conclusive and will abide thereby. Such award may be filed with the clerk of the court in the county where the principal offices are located, or in any other court having proper jurisdiction, as a basis of judgment, and an execution may be entered in the highest court of the forum, state or federal, having jurisdiction in the premises. In the event that KSI prevails in any legal proceeding or arbitration, I agree to pay KSI all forum fees, costs, and attorneys' fees which KSI incurred in defending my claims. I recognize that this provision is not construed as precluding me from arbitrating my dispute. Venue in any matter arbitrated shall be at FINRA DR Arbitration Center in Boca Raton, Florida or Broward County, Florida.

5. COMPENSATION

For sales made by me of securities or other products offered through KSI, I will receive a percentage of the Gross Broker/Dealer Concession or Gross Commission (collectively, "Gross Commission") published by KSI from time to time and my percentage of the Gross Commission is set forth in Addendum I to this Agreement.

In connection with any mutual fund that I sell which is underwritten by KSI under the terms of which I am entitled to receive service fees, I understand it is required by Rule 12b-1 under the Investment Company Act of 1940, that these 12b-1 service fees will continue in effect only if approved annually by a majority of all Directors of the Mutual Fund(s) and non-interested Directors of the Mutual Fund(s). I further understand that service fees (a) may be terminated at any time, without payment of any penalty, by either a majority vote of non-interested Directors or the outstanding voting securities of the Mutual Fund(s) and (b) shall terminate automatically if I should assign this Agreement to any third party.

No commission or other payments of any kind shall be due me for sales of any security or other product not approved, in advance and in writing, by KSI.

I understand that should this Agreement be terminated pursuant to Paragraph 8 for any reason except cause, KSI will, for a period not to exceed thirty (30) days from my termination date, pay to me commissions as per Addendum I, which I have earned on sales made prior to termination, less a 10 percent administration fee and any debit balance in my commission account. After 30 days, KSI will be under no obligation to pay commissions.

I hereby waive any claim to payment of commissions until such time as KSI is in receipt of Gross Commissions relating to any sales by me and in no event shall any claim to the payment of commissions to me exceed the amount received by KSI.

A product sponsor shall have no liability to me for any commission or other form of compensation which has been paid to KSI.

In the event that any dispute, action, claim or legal proceeding is brought by a client or customer of KSI against either me or KSI, arising out of or in connection with my actions or inactions in the offer, sale or purchase of any security, insurance or other product to or from such client or customer, KSI may withhold or offset any commissions or other payments due me from KSI against the amount asserted as due any third party or KSI in such dispute, action, claim or legal proceeding.

Further, if at any time during the term of this Agreement or upon its termination for any reason, I or any Representative I supervise is indebted to KSI for commission advances, loans, licensing or service fees, commission charge-backs or any other debits to my account or the account of any Representative I supervise, I authorize KSI to offset such amounts against my commissions or other payments which may be due me from KSI or any affiliate of KSI; PROVIDED, HOWEVER, that this provision shall not limit any other obligations imposed upon me under this Agreement or limit the remedies of KSI to collect such indebtedness.

6. INDEMNIFICATION

In the event that KSI pays any judgment, award, or other settlement in any legal proceeding or as a result of any claim, demand, or other action relating to me, I agree to indemnify and hold harmless KSI to the extent of any such judgment, award, or settlement, plus costs, forum fees, and attorneys' fees. Such indemnification includes KSI's ability to withhold all or a portion of commission payments which may be payable until satisfaction is complete. I agree to indemnify and hold KSI harmless against all losses, liabilities, claims, demands, damages and expenses, including attorney fees and costs, pertaining to actions or inactions of myself, employees, agents or subagents arising out of (i) any client debit, debt, obligation and/or liability which remains thirty (30) days in arrears, past due and/or outstanding; (ii) cancellation of any client order for non-payment and/or non-delivery; (iii) delay in transmitting a client securities order; (iv) violation of any federal or state law or any rule or regulation of the regulatory authorities; (v) any alleged unauthorized or improper act, omission or transaction which is or becomes the subject of a complaint, demand, order, or other document seeking redress against KSI; (vi) disclosure of KSI trade secrets; (vii) any fees and/or costs relating to individual and/or branch licenses with KSI, FINRA, SEC, or any state and/or other regulatory authority, including that of any location, filing, bonding, renewal, audit and/or registration fee; (viii) and claim relating to suitability, churning, misrepresentation, theft, fraud, and/or negligence; and/or (ix) breach of any of the other duties, responsibilities and/or obligations under this Agreement. KSI, at its sole option and without prior approval, has the right to liquidate or close out a customer position or account.

I agree that KSI shall have the absolute right to settle or make compromise to any claim. In the event that I wish to disagree with such settlement or compromise, then I agree to file a bond or deposit into an escrow account acceptable to KSI and for its benefit for the amount of damages alleged by the claimant. In such event, KSI will not agree to settle the claim without my consent. No settlement or compromise of any claim may be made by me without KSI consent.

KSI shall have the right to withhold and apply compensation due to me and to make demand of me and to compel me to honor demand to the extent necessary to discharge the provisions of this Agreement. As security for its rights herein, KSI may also in its sole discretion hold all brokerage account assets and monies due me in advance or in anticipation of any actual fines, damages or expenses being incurred by KSI. The signing of this Agreement shall constitute written authorization to withhold and take such monies. In the unlikely event that I file for a bankruptcy petition, then I shall immediately execute a stipulation or other pleading evidencing consent to a lifting or modification of the automatic stay of Section 362 of the Bankruptcy Code, allowing KSI to enforce the terms of this Agreement, and any other agreements or contracts between myself and KSI.

7. MATERIAL, CONFIDENTIALITY, AND RESTRICTIVE COVENANTS

I understand and agree that all books, records, documents, systems and information whether written or not, pertaining to KSI's business activities are the confidential proprietary property of KSI ("KSI's confidential and proprietary property"). I warrant, covenant and agree that I shall not disclose any of KSI's confidential and proprietary property to any person or entity not employed by, owned by or otherwise affiliated with KSI at any time and KSI's confidential and proprietary property shall at all times be used exclusively for the benefit of KSI. I further warrant, covenant and agree that KSI's confidential and proprietary property shall not be copied without the express permission of an officer of KSI and that upon termination of my relationship with KSI for any reason, all of KSI's confidential and proprietary property, and any and all copies thereof, shall be returned to KSI.

I agree that upon my termination of affiliation with KSI, whether by my resignation or termination by KSI with or without cause, I will not, for a period of eighteen months engage directly or indirectly in the solicitation of any customer of KSI (other than those customers for which I am the registered representative or joint registered representative) or the solicitation of other employees of KSI. The term "solicitation of other employees of KSI" means directly or indirectly encouraging, inducing, inviting, requesting, suggesting, or asking employees to leave the employ of KSI to become employed with another employer, and this non-solicitation provision applies to any KSI employee, registered representatives, or independent contractor of any Kovack office or any employee, registered representative or independent contractor of KSI independent or affiliated office.

I agree that should I actually breach, or KSI reasonably anticipates a breach of the covenants made in this Section 7 above, the damage to KSI shall be deemed immediate and irreparable and not compensable by money damages. I therefore consent and agree that KSI may seek and obtain emergency injunction relief against me. In connection with seeking such relief, I recognize that KSI may be unable to provide notice to me or my counsel, but will do so as soon as practicable upon the filing of pleadings seeking emergency injunctive relief. I further agree that should KSI deem it necessary to seek injunctive relief against me for breach or anticipated breach of this Section 7, I shall pay any and all attorneys' fees and costs associated with the prosecution of such claim. I consent to the issuance of injunctive relief to maintain the status quo and to prohibit me from soliciting customers or employees as solicitation is defined above; from talking, copying, removing, and divulging the information contained in all records to my new employer or any other person or entity, and requiring me to immediately return any and all records to KSI; from accepting account transfers from any accounts solicited or whose confidential information was taken in violation this Agreement.

KSI REPRESENTATIVE AGREEMENT



8. TERMINATION

This Agreement may be terminated by KSI or me for any reason upon written notice. This Agreement may be terminated by KSI immediately and without notice for cause. "Cause" shall include, without limitation, dishonesty; misrepresentation; refusal or failure to comply with the terms of this Agreement or the Compliance and Procedures Manuals; and the violation of any law, regulation or rule of the SEC, FINRA or any other applicable federal or state laws or regulations. Terminations for cause are reported to the FINRA as a matter of course. If I am terminated for cause, I understand and agree that I no longer have any right in or to unpaid commissions and KSI may retain all commissions. Upon termination from KSI (whether voluntary or otherwise), I agree to pay KSI an amount equal to twelve times the monthly errors and omissions insurance charged in effect at the time.

9. LIMITED AUTHORITY

It is understood and agreed that I am not an agent of KSI in the common law sense and that my authority to represent KSI is both granted and limited by state and federal securities laws and regulations and by this Agreement. Therefore, I have no authority or power to bind or obligate KSI to any contract or other obligation such as, for example, the purchase of office equipment, office leases and telephone service, and I will not attempt in any way to do so, nor will I hold out or represent myself to others as having such authority or power.

10. MISCELLANEOUS

No representation, inducement or commitment other than those expressly set forth in this Agreement have been made or relied upon by KSI or me and this Agreement shall constitute the sole agreement between KSI and me, superseding any previous agreement. The provisions of this Agreement shall be governed by and interpreted in accordance with the laws of the State of Florida. No waiver of any of the provisions of this Agreement shall be deemed or shall constitute a waiver of any other provisions hereof, nor shall any waiver constitute a continuing waiver of any other provisions hereof, nor shall any waiver constitute a continuing waiver. If any one or more of the provisions contained in this Agreement shall be held to be invalid, illegal or unenforceable in any respect, such invalidity, illegality or unenforceability shall not affect any other provision of this Agreement.

The provision of Paragraphs 3, 5 and 6 shall survive termination of this Agreement. Additionally, time is of the essence relating to each paragraph and covenant of this Agreement.

For the protection of both KSI and myself as a tool to correct misunderstandings, I hereby authorize KSI at their sole discretion and without prior notice to monitor and/or record any and all telephone conversations, which I or my employees/agents may make with the KSI Home Office. This authorization shall not constitute my right to receive a copy of any recorded telephone conversation. I also acknowledge that KSI may determine not to make or keep such recordings and such determination shall not in any way affect any party's rights.

This Agreement constitutes a personal contract and as such, I shall not transfer or assign this Agreement or any part thereof. I further agree that KSI shall reserve the right to assign or transfer this Agreement to successors in interest. I agree that a fee may be charged in the event I have low monthly gross commissions as determined by KSI. The low production fee will not be applicable within the first 90 days of association with KSI. I acknowledge that KSI may, in its sole discretion, terminate this Agreement due to low gross commission production (currently \$75,000). This Agreement and any Addendums hereto, may only be amended in writing, executed by KSI and me. This Agreement shall be effective on the date accepted by KSI.

SIGNATURES

Registered Representative Signature

Print Name

Date (mm/dd/yyyy)

KSI Approval

Print Name

Date (mm/dd/yyyy)

REGISTERED INVESTMENT ADVISOR AGREEMENT



To Kovack Advisors, Inc., ("KAI") an SEC Registered Investment Advisor and Kovack Securities, Inc., ("KSI") a Member FINRA Firm:

In consideration for KAI consenting to my continued registration as a registered investment advisor, I hereby agree as follows:

1. SERVICE

If and when offering the programs, products and services provided by or through KAI, I will do so on a fully disclosed basis, at my own risk and expense as an independent contractor and not as an employee of KAI, free to exercise my own judgment as to the time, place and manner of participating in such programs, products and services, subject to the conditions set forth in this Agreement.

2. COMPLIANCE

At all times while acting in the capacity of an investment advisor, I will conduct myself in a manner consistent with my contractual and ethical responsibilities to my investment advisory clients. I will also conduct myself in compliance with the Rules of Fair Practice of the Financial Industry Regulatory Authority ("FINRA"), the Investment Advisory Rules of the SEC, and the rules and regulations of any state or states. In addition, I also hereby agree to abide by all rules of KAI as stated within the KAI Written Supervisory Procedures Manual.

I hereby grant to KAI the right to inspect my investment advisor records, to include client files, and I agree to provide KAI copies of any client complaints, and audits conducted by the SEC or any other regulator, and to notify KAI of any deficiencies or problems raised by any regulators. I hereby acknowledge, however, that KAI does not assume any responsibility for the legal accuracy of any documents or any procedures associated with my investment advisor activities and that are my responsibility to ensure that any investment advisory documents and procedures are in compliance with all federal and state rules and regulations.

I will only provide investment advisory services to clients residing in states in which I am registered and have secured formal approval from KAI.

In promoting the programs, products or services provided by or through KAI, I agree to use only such sales materials and forms that have been approved by KAI and the product sponsor(s) offering the program(s). When offering KAI programs, products or services I will provide my clients with a copy of KAI's Form ADV Part II or any other designated brochures, and annually deliver or offer to deliver a current copy of KAI's Form ADV Part II to clients invested in KAI programs, products or services.

3. COMPENSATION

With respect to the programs, products and services offered by or through KAI, I understand that I will be compensated by KAI in accordance with the Client/Fee schedule I negotiate with each of my clients and which is approved by KAI, net any administrative fees associated with the program(s). Such compensation shall be paid pursuant to the Addendum I of the Representative Agreement. I further understand that no compensation shall be due and payable to me until the client account has been properly established; all documents completed, signed and approved by KAI, and KAI is in receipt of the fees relating to my clients accounts.

In the event that any dispute, action, claim or legal proceeding is brought by a client or customer of mine against KSI or KAI arising out of my investment advisor activities or by a client or customer of KSI or KAI against KSI or KAI arising out of or in connection with my actions in offering the programs, products and services provided by or through KAI or KSI, KSI or KAI may withhold or offset any compensation due me from either of them against the amount asserted to be due to any third party, KSI or KAI in such dispute, action or legal proceeding.

4. INDEMNITY

I hereby agree to indemnify and hold harmless KSI and KAI and any other affiliated company, along with their respective officers, employees, directors and agents from and against any liability, damage, claims or losses that may arise, directly, from my activities while acting as an investment advisor or owner or principal of an incorporated or unincorporated firm and I will not attempt to bind any or all of them in any way, including but not limited to, any verbal representation which shall be made by me, my employees or agents in the course of our investment advisory activities. Further, I agree to reimburse and to compensate KSI and KAI for any expenses, including legal costs, fines and settlement costs incurred by them in connection with defending against allegations or actions brought against them resulting directly or indirectly from any of my investment advisory activities.

